

EVENT: SHAWCOR LTD.
THIRD QUARTER 2009 FINANCIAL RESULTS
TIME: 10H00 E.T.
REFERENCE: CNW GROUP
LENGTH: APPROXIMATELY 39 MINUTES
DATE: NOVEMBER 4, 2009

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OPERATOR: Good morning, ladies and gentlemen. Thank you for standing by. Welcome to the ShawCor Third Quarter 2009 Financial Results conference call. At this time, all participants are in a listen-only mode. Following the presentation, we will conduct a question and answer session. Instructions will be provided at that time for you to queue up for questions. If anyone has any difficulties hearing the conference, please press star followed by the zero for Operator assistance at any time. I would like to remind everyone that this conference is being recorded today, Wednesday, November 4th, 2009, at 10:00 a.m. Eastern Time.

I will now turn the conference over to Mr. Gary Love, Vice-President of Finance and Chief Financial Officer. Please, go ahead.

GARY LOVE (Vice-President of Finance and Chief Financial Officer, ShawCor Ltd.): Thank you very much and good morning. Today's conference call includes forward-looking statements that involve estimates, judgments, risks and uncertainties that may cause actual results to differ materially from those projected. The uncertainties include, among other things, economic conditions, levels of drilling and pipeline activity, environmental and regulatory risks, liability claims, exchange rate fluctuations, political risk, and raw material prices. Further information on risks that could affect the Company can be found in ShawCor's 2008

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Annual Report and in our annual information form. Copies of these reports are available on SEDAR and may also be found on the Company's website. I will now turn the call over to Bill Buckley, our CEO.

BILL BUCKLEY (Chief Executive Officer, ShawCor Ltd.): Thank you, Gary, and good morning everyone. We released our third quarter results yesterday and these results were in line with the relatively strong performance that we reported in each of the first and second quarters. We're continuing to see the benefits of our global business exposure and, specifically, in the third quarter our strong performance in Asia/Pacific, and the contribution from the Trinidad and Tobago project where we deployed two of our proprietary CWC plants, concrete weight coating plants, effectively offset the continued weakness in the North American small diameter market and the temporary softness in the Northern European markets related to project timing.

In the third quarter, revenue declined 15.2 percent versus the prior year quarter, but operating margins increased by almost two percentage points, with the result that our diluted earnings per share were essentially flat year-over-year. We continue to be pleased with the progress we have made in improving our margins in a challenging business environment. On a sequential basis, third quarter revenue was down 3 percent and net

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income was basically unchanged, with the main impact being the stronger Canadian dollar, and it had a negative effect on revenue and income compared with the second quarter.

Now, on margin performance, I would say that the strong margins we continue to report in our pipeline and pipe services segment are indicative of the manufacturing efficiencies, cost reductions and our enhanced competitive position, that have been benefiting our results throughout 2009. I would also say that the potential for further margin improvement exists. However, it will be linked to improvement in facility utilization, and in this regard the main opportunities for improved utilization lie with the North American small diameter plant, our two plants in Northern Europe and our facilities in the Middle East.

During the third quarter, revenue and operating margins in our petrochemical and industrial segment businesses were essentially unchanged from the second quarter. Some improvement was seen in underlying market activity. However, the strength of the Canadian dollar against both the U.S. dollar and the euro negated any benefit. It is likely that we have now seen the bottom in the segment's industrial and automotive markets, and that we could see some improvement in the quarters ahead if the global economic recovery is sustained.

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I would like to comment on our outlook. In particular, I would like to provide you with some additional detail on how we see our backlog evolving, given the several large projects that are currently being tendered, but first I will ask Gary Love, our CFO, to provide you with more detail on our third quarter results. Gary?

GARY LOVE: Yes, thanks, Bill. Third quarter earnings were \$0.48 per share, down \$0.01 per share sequentially, but up by the same amount compared with the third quarter of last year. On a segmented basis, the pipeline segment revenue decreased by 15.5 percent from the third quarter of 2008, with the key changes being the weakness in the North American small diameter pipe coating market, as well as the pronounced reduction in project activity in Europe and the Middle East. Despite the lower revenue, pipeline segment operating income was up over the prior year. This was the result of the 3.2 percentage points gained in margins. When compared with the second quarter of this year, pipeline segment revenue declined by 3.7 percent, and operating margins slipped by 1.1 percentage points, with the foreign exchange translation impact being the main driver of the reduction.

As in prior quarters, the tremendous volatility in the Canadian dollar is having a material effect on our reported financial results. Compared with

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the second quarter of this year, the Canadian dollar strengthened by 7 percent versus the U.S. dollar, with the result that the translation of the currencies in which we conduct our foreign operations to Canadian dollars for reporting purposes had a negative impact on revenue of \$17 million and a negative impact on operating income of \$5.9 million. Given that the average Canadian dollar to U.S. dollar translation rate in the third quarter was approximately \$0.92, and the spot rate is currently around \$0.94, it is reasonable to expect a modest negative impact on our fourth quarter. Based on our revenue mix in the third quarter, each \$0.01 movement in the Canadian dollar against the U.S. dollar impacts revenue by around \$2 million and impacts reported operating income by approximately \$800,000.

In the third quarter, depreciation declined by 2 million from the same period prior year, and was just over \$1 million lower than the second quarter. Having peaked late last year, depreciation has trended down and should continue to reduce in line with the reduction in capital spending.

EBITDA performance has continued to be strong, with the consolidated EBITDA margin at 21.3 percent, and the pipeline segment margin at 24.4 percent. This pipeline segment EBITDA margin level was reduced from the record 25.8 percent level of last quarter, but is still very high from a historical perspective. The petrochemical and industrial

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segment EBITDA margin, at 10 percent, has stabilized and could begin to improve if we experience any improvement in the segment's industrial and automotive markets.

Turning to the effective tax rate in the quarter, the reported rate, at 31.7 percent, is slightly higher than our expected rate of 31 percent, but is considerably improved from the second quarter tax rate of 33.4 percent. Going forward, we expect the 31 percent target rate should be attainable, with longer term declines likely, given legislative tax rate reductions in Canada. These reductions should see Canadian tax rates decline to 30 percent in 2010, and 28 percent in 2011.

In terms of the Company's liquidity, you will note that we have again reported an increase in cash provided by continuing operations, which reached 59.6 million, up from 58 million in the second quarter of this year. As in prior quarters, cash flow was driven by strong earnings and was enhanced by an \$11 million reduction in non-cash working capital. For the full nine months ended September 30, 2009, cash provided by continuing operations of 156.4 million is up 100 percent over the comparable period in 2008.

The other major liquidity factors in the third quarter were capital expenditures of 5.8 million and dividends of 4.9 million. With cash from

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operations far exceeding these two cash outflows, the Company's cash resources grew to in excess of 123 million. With these cash resources and our very low level of debt, ShawCor has excellent financial capability to undertake growth initiatives.

I will now turn it back to Bill for his concluding remarks.

BILL BUCKLEY: Thanks, Gary. During the third quarter, we successfully completed coating for the Trinidad project and reported approximately \$50 million in revenue from this project in the third quarter alone. We expect the fourth quarter revenue to decline slightly from the third quarter levels, with a significant shift occurring as Asia/Pacific and Europe increase and the Americas decline. The reduction in the Americas is primarily related to the completion of the Trinidad project. The growth in Asia will be driven by the Gumusut project, while in Europe we will reactivate our Orkanger Norway facility to execute the BP Skarv project. It is worth noting that we had expected to start both Gumusut and Skarv in the third quarter, but project commencement was delayed due to changes in client schedules.

In the third quarter, the revenue backlog declined approximately 20 percent to 239.9 million as at September 30. We are focused on increasing the backlog and we did note in our press release that the

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backlog as at September 30 does not include some significant developments that have subsequently occurred. Specifically, the Company has secured letters of intent with the value of approximately \$54 million for a large diameter pipe coating project in Canada, and for the Papua New Guinea LNG project in Papua, New Guinea, which has an approximate revenue value of \$180 million U.S. dollars. It is very important to note that these are letters of intent and are subject to project sanctioning, but if these projects proceed to construction, then we do have a high degree of confidence that the decline in our backlog will be reversed.

In addition to the Gorgon and PNG projects in Asia/Pacific, I can also tell you that we are in the midst of some very important project bids in Europe, with the Total Laggan project set for a final investment decision in the first quarter of 2010, and the very large Shtokman Project scheduled for bid submission early in the new year. In addition, there are several other projects related to LNG in the Asia/Pacific region that are progressing and if they continue on schedule, they will positively impact our revenue in 2011 and 2012. A lot of uncertainty continues to exist around project timing. However, we are encouraged by the current level of bid activity and the potential for revenue growth that may result.

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With that, I will turn it back to the Operator for questions. Gillian?

OPERATOR: Thank you. Ladies and gentlemen, we will now conduct the question and answer session. If you have a question, please press the star followed by the one on your touchtone phone. You will hear a tone acknowledging your request and your questions will be polled over the phone as they are received. Please ensure you lift the handset if you are using a speaker phone before pressing any keys. One moment, please, for your first question. The first question comes from Sarah Hughes from Cormark Securities. Please, go ahead.

SARAH HUGHES: Hi, guys. The contracts that you got in the Canadian market, the 54 million, I'm just wondering the expected timing of those for delivery?

BILL BUCKLEY: Sarah, we'll start coating those around about year end and they'll progress through next year. They are large diameter projects and will run for a period of about nine to twelve months.

SARAH HUGHES: Okay, and I noticed this in your MD&A, that Mexico was a strong market for you, you know, and I'm just wondering the outlook for that market going into 2010.

BILL BUCKLEY: Based on our bid activity, Mexico will be strong in 2010, as will the other NOC market in the Americas Brazil.

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SARAH HUGHES: Do you think, based on the bidding activity, you could see a growth here in Mexico in 2010, or would it be tough to beat what we saw in '09?

BILL BUCKLEY: Yes, if we see growth, it will be moderate growth.

SARAH HUGHES: Okay, and I know you just indicated some of the large contracts that you are looking at in Europe. I'm just wondering if you could talk about the bidding activity overall and kind of the smaller contracts, because I know that makes up a big portion of your revenue? I know Asia/Pacific is pretty strong, but I'm just wondering the regions outside of Asia/Pacific.

GARY LOVE: Yes, it is a regional story and, you know, definitely, Asia/Pacific is strong, both with the headline projects that I think most people are aware of, but in addition there's a lot of smaller projects that are being bid, in markets such as Malaysia, Thailand, Vietnam. We continue to see that whole region strong, both in terms of smaller projects and, obviously, the big projects. A different story in other parts of the world. I would say the Middle East, it's certainly far more moderate in terms of bid activity. There have been a number of projects that have been put on the shelf, so to speak, related to oil field developments in various Gulf countries. So, we are in a period of lower activity, I suspect. Certainly

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that's been the case in '09 and likely to continue in '10, probably 2011 before we start to see some of those projects coming back. Where there is activity in the Middle East, it tends to be natural gas focused, and that is driven by local requirements in both Saudi Arabia and also in, for example, Abu Dhabi in the Emirates, where there are gas field developments proceeding to provide local supply. A very different story in the Middle East versus the situation in Asia/Pacific.

In North America, you know, clearly we—I think you're well aware of the situation in drilling and well completion activity and until we see a turnaround there, small diameter pipe coating activity for us is going to remain weak. When we see the drilling activity pick up, that will be a leading indicator of eventually a pick-up for us in terms of small diameter pipe coating activity. What is of note in North America is the projects that Bill referred to in Canada and that will continue to give us good utilization in our large diameter facilities in Canada in 2010.

SARAH HUGHES: Okay. Then, just on Europe, I know in the Q2 call you talked about two large projects, one in Skarv and I think another one in Angola. I'm just wondering, the Angola project, did you start that this quarter or is that potentially coming ...

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GARY LOVE: There's actually several. There's at least two that I can think of that were commenced in the third quarter and will continue. One is a project for Congo River Crossing and the other was a BP related project. So, there's Angola project activity in the third quarter continuing in the fourth quarter. The Skarv project, which is the project for our Orkanger facility, it was scheduled to start in the third quarter, but as a result of some delays it has started in the fourth quarter, and will probably be executed in the fourth quarter, maybe a little bit will fall into Q1.

SARAH HUGHES: Okay. Then, just lastly, and—no, I don't think I missed it in your comments, but just some update on Gorgon. You know, I know you're fairly confident in your position on that before, I'm just wondering if there is any update there, seeing that they got the go-ahead and they've started to award some contracts.

BILL BUCKLEY: Yes, Sarah, I guess between Gorgon and Papua New Guinea, both of those we expect will be let between now and the end of the year, and we expect that we'll have a significant participation in the combination of the two. At the moment, the Gorgon project has received its final investment approval and it is going to progress to order before the end of the year. On the Papua New Guinea project, the client has been spending money in preparation for that project, but the final investment

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decision is now scheduled for December 8th. I think it looks quite positive, that would be my opinion, and I believe there will be order placement before the end of this year on that project, as well. I'm not sure exactly how it's going to unfold for us, but we're quite confident that we will have a significant participation.

SARAH HUGHES: Assuming you get a portion of the contract for production, is that the second half of 2010?

BILL BUCKLEY: Yes, exactly. We'll start coating in the middle of 2010 on those projects, so they'll impact positively the back half of 2010 and 2011.

SARAH HUGHES: Great, thank you very much.

OPERATOR: Your next question comes from Jan Cerny with Macquarie Capital. Please, go ahead.

JAN CERNY: Good morning, guys.

GARY LOVE: Good morning, Jan.

JAN CERNY: In regards to your PNG project, you know, this being a very large project compared to what you guys typically bid on, how does that impact the margin? Is that a lower or higher or can you talk a little bit about that?

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GARY LOVE: Yes, I would characterize the situation as follows. That is a project that will have margin levels consistent with the levels that we have seen in the Asia/Pacific region in 2008 and 2009. Those are good margin levels for us. We would expect that to be the case both with respect to PNG, where we have a letter of intent but no client final investment approval to proceed, or in the case of Gorgon where we have client approval on the project but there have been no letters of intent issued with respect to the pipe coating. Both of those projects should have what we would consider a normal regional margin. The one factor to note is that should we be successful in securing any portion of Gorgon in addition to PNG, if PNG does proceed following client final investment decision, then we would find ourselves in a situation with very high utilization in the region. We could handle it, but high utilization—and this is a favourable factor—is often associated with the strong margins, given the fixed cost nature of our manufacturing operations.

JAN CERNY: Okay, so you are saying that if both of these get the green light, you guys can take on both projects concurrently?

GARY LOVE: We could

JAN CERNY: Okay. Then, lastly, how is the Gumusut project going and when do you guys expect to complete it?

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GARY LOVE: Gumusut is in production and will be executed during the fourth quarter, and it's approximately a \$30 million project, insulation coating of 16-inch pipe for Shell in Malaysia.

JAN CERNY: Okay, that's it for me, I'll turn over. Thank you.

GARY LOVE: Thank you.

OPERATOR: Your next question comes from Bert Powell with BMO Capital Markets. Please, go ahead.

BERT POWELL: Thanks. Bill, I'm just wondering if you could give us your thoughts on Bayou's acquisition of Garneau and what that might mean for the competitive landscape in North America for you guys?

BILL BUCKLEY: Sure, Bert. We compete with Bayou in the United States, and have for many years, and, you know, they provide a good competitive environment, I would say. In the purchase of Garneau, I think they'll bring the same drive for profitability and margins that they strive for in the United States. I think that is actually a positive development, because during the time that Garneau was operating under direction of their banks, of course, their focus was solely on cash flow and cash generation rather than returns ratios.

BERT POWELL: Okay. Gary, can you just give us a sense of how amortization should trend over the next year? I guess some of that is

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going to be a function of what you do for new investments for new projects, but as you see things today, does that level out here or do we have another step down and it levels out? Can you just help us a little bit to understand how that's going to work over the next five quarters?

GARY LOVE: Sure. There's probably two factors that are impacting depreciation and amortization. The first factor is we have seen depreciation come down significantly from the level that it peaked at in the fourth quarter of 2008. If you kind of go back and look historically, you know, we had a steady ramp-up in depreciation through 2008, it hit 16.8 million in the third quarter and then it hit 22 million in the fourth quarter, and then it's been coming down in each of the first, second and third quarters of 2009. It peaked in Q4 '08 more or less at the same time that our capital spending peaked. We also had a real peak in project related CAPEX and that gets amortized quite quickly, so you kind of saw that in the period, say, from the third quarter of '08 through the second quarter of '09. A lot of that is behind us now. We're probably at a level that should be a little more stable going forward, with the second factor being the proviso, and that is the Canadian dollar. A lot of our depreciation is in our foreign operations which are predominantly U.S. dollar reporting entities,

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so if we see further strengthening in the Canadian dollar, you know, the translation impact would cause a reported reduction in D&A.

BERT POWELL: Okay. Then, just lastly, can you just give us your current thinking for CAPEX for the balance of this year and into next, based on the projects that you've got or you think that are on the drawing board for you?

GARY LOVE: Yes, this year is kind of easy. Year to date, we are at roughly 30 million. By the end of the year, I highly doubt that the CAPEX will be for the year in excess of 40 million; that's sort of our upper-end number, as things currently look. That's probably where we'll end 2009. Going into 2010, I think we could see some modest growth in capital spending in 2010. It will all be project related or growth related capital. Our maintenance capital runs at a level probably under 30 million a year, so anything in excess of that is related to specific growth projects, and there are some that we're looking at and they could have an impact, probably more likely on the second half of 2010. We'll talk more about them as they come to fruition.

BERT POWELL: Okay, thank you very much.

OPERATOR: Your next question comes from Brian Purdy with National Bank Financial. Please, go ahead.

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BRIAN PURDY: Hi, guys. I wanted to ask a couple of questions just around the PNG project that you gave some indication on the LOI for. Do you believe you won the majority of the revenue from that project or is it a fairly even split?

BILL BUCKLEY: No, the LOI that we have, basically, awards all of the coating to us.

BRIAN PURDY: Okay. In the situation where you have an LOI but, you know, you haven't been actually awarded the contract yet, how do you protect yourself against commodity price swings or anything that might affect your margins before the project is actually awarded?

GARY LOVE: Yes, Brian, it's Gary, I'll take that question. When we bid PNG, and the same methodology was applied down in Gorgon, we locked in the materials that we require for the project contractually with our vendors on the same basis. We have a window during which we have pricing confirmed to our client and that's then documented in the form of an LOI, and we have similar agreements backwards with our vendors for the key materials we require for the project. The whole thing, of course, hinges on a decision to proceed with the project by the project sponsors, they being Exxon and the other partners in the PNG project. Assuming that decision is taken by the end of the year or early in the new year, then

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contracts will be formalized both from our client to us and from us upstream to our vendors.

BRIAN PURDY: So, you're basically protected with some sort of option with your suppliers?

GARY LOVE: Yes, exactly, and it mirrors what we have committed to our client.

BRIAN PURDAY: Okay, great. Then, I just wanted to ask about a couple of the projects you mentioned, the bigger ones, the one with Total and the Shtokman Project. Can you give us an idea of what the pipe coating revenue potential is for those two bigger ones, and any other bigger ones that you are looking at in the Asia/Pacific region?

BILL BUCKLEY: Sure, the Total Laggan project has an estimated value of \$90 million at the moment. That can move around a little bit, not a lot but a little bit, depending on options as we get down into the details, detailed bidding on it. The Shtokman Project, again, depending on options and where it's executed, it's going to have a value anywhere from 250 million to 400 million, and that's a wide range at this time, but as we work with the client and reduce the number of options, that gap will narrow, but it's a very large and complex project.

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BRIAN PURDY: Okay. Can you just try and assess your potential for winning some of these deals? Can you give us any indications you might have gotten from your customer as to, you know, why you won the business with PNG?

GARY LOVE: You know, I think there's a lot of factors. These are complex projects and the factors that clients have to assess, be it a project such as PNG or any of the other big projects, obviously, price is a very important factor, but there are many other factors. There is the assurance of meeting schedule, and that's a combination of the capacity that we can bring to a project, it is a function of the client's assessment of our facilities in the region, and track record is important. The risks that clients face if we were to cause a disruption in the schedule, it could affect the execution of other elements of the project, and those are very significant risks, and so they become important considerations in decisions that are taken on awarding business. Different clients approach the considerations differently. Some will seek to mitigate risk by perhaps splitting up projects and awarding different scopes to different suppliers. That's one approach. Others rely more on their experience and tend to go single service with one vendor. Every project is different, but appreciate there are complex factors that are involved.

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BRIAN PURDY: Okay, thanks very much, I'll leave it there.

OPERATOR: Your next question comes from Dana Benner with Thomas Weisel Partners. Please, go ahead.

DANA BENNER: Thanks. Good morning, guys.

BILL BUCKLEY: Good morning.

GARY LOVE: Good morning.

DANA BENNER: I would like to start with the small diameter market in North America. I see you've mentioned that you're looking for a pick-up in the rig count before you participate in anything. Having said that, the rig count's picking up and I would be curious to know whether you've seen anything in terms of leading-edge interest, you know, bottoming of inventory, you know, how that would colour around Flexpipe. I think all of that is starting to come into maybe a little clearer focus for you and I would be curious to hear it.

BILL BUCKLEY: Dana, on coated small diameter steel pipe, we've seen very little change thus far. With respect to Flexpipe and spoolable composites, we are seeing more activity. They were slowed down by the high level of coated steel inventory that was at our clients and also in the distribution channel. That has been worked off and the projects that they were working on are coming back on stream and we are seeing a pick-up

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there, in Canada and then also in the United States. We would expect to see some significant impact on the coated steel activity, but we think it's probably a quarter or two away.

DANA BENNER: I guess while I'm on the topic of Flexpipe and the international markets, I know that you had looked at Mexico for a little while. Any progress updates there?

BILL BUCKLEY: Yes, still, you know, Canada, the United States and Mexico is the focus right at the moment. We do have interest from Pemex in Mexico. Our Guardian operation is working with Flexpipe in terms of demonstrating and promoting the product, and also on the installation of the product. There is a significant order that we are working on that is likely to unfold over the next two or three quarters in Mexico. We think that will be an important market for us. We are working on a development of a configuration of the product that will allow it to be shipped in sea containers, and that development will be finished in and around the end of the first quarter of next year. When that is finished, that will allow us to access other international markets where we'll ship the product initially by sea freight.

DANA BENNER: Great. I guess, moving to the committed environment—the Canadian marketplace has been addressed—any other

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commentary you can provide on any shifting of the competitive balance internationally or any other opportunities that now may be coming into focus, if you just address the broader question, if you would?

BILL BUCKLEY: Yes, I guess the competitive situation is somewhat unchanged and is relatively attractive compared to, say, two years ago. Specifically, I guess, we would be talking about Socotherm, who we identified as being our major competitor a year or two ago. Socotherm is a publicly listed company on the Milan Stock Exchange. At the moment, their shares have been suspended from trading, they are under court protection, and there is scheduled a meeting with their creditors at the end of January. They are, obviously, not in a position to bid on these major projects and that is not likely to change in the near term, and that is to our benefit.

DANA BENNER: I have two more quick questions, if I can. Firstly, you had been moving in the direction of giving guidance in your press releases of your revenue or whatever. Of course, it didn't really move in that direction this time. Is it just, you know, relative lack of clarity on next year, positive or minus, or is it just too early to start talking about 2010 yet?

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GARY LOVE: Yes, Dana, really, I think the big issue for us on 2010 is the first couple of really big projects which are going to go or not, and they have a profound effect on 2010 revenue. If both PNG and Gorgon proceed with us participating, they're both going to impact the second half of 2010 in a really big way. Now, if they don't happen—Gorgon is obviously going ahead, but we may not participate on it—then that also would be very material. Those are factors that really do have a significant impact on 2010, and we're providing the information to you that we have, and that's it, that's all we know right now.

DANA BENNER: You know, that's a nice problem to have. Just, finally, margin targets. You've been steadily moving them higher. They kind of went sideways this quarter, off slightly. Any reason to expect that you cannot continue to knock those margins higher over the next year to two years as the project cycle probably even moves a step higher?

GARY LOVE: I think Bill really touched on this point in his commentary and that was the utilization is going to be the driver. We have facilities that we noted that have low utilization and that provides an opportunity. In addition, we have facilities that have been well utilized—I'm now talking about Asia/Pacific—that may become even more utilized, possibly, and that provides an opportunity for margin improvement. So,

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utilization will drive margins. We have an underlying trend, which I think is evident in our numbers, of margin improvement, and that's the continuous drive for operational efficiency gains. That's happening, it's going to continue to happen, but that will move up and down with utilization. Depending on the time frame that you're looking at, do we have the potential for higher margins in the future? I personally believe yes.

DANA BENNER: Guys, that's all I've got, thank you very much.

OPERATOR: Ladies and gentlemen, if there are any additional questions at this time, please press the star followed by the one. As a reminder, if you are using a speaker phone, please lift the handset before pressing the keys. The next question comes from Roger Serin with TD Securities. Please, go ahead.

ROGER SERIN: Good morning, everyone. I've got a bad connection, so hopefully you can hear me.

GARY LOVE: We can hear you, Roger.

ROGER SERIN: Oh, good. Just looking into Q4, given what happened in the quarter and most of the talk you've had related to activity in 2010, can you give us a bit of sense of revenue or margins for the fourth quarter?

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GARY LOVE: Yes, I think Bill's commentary was that we may see some modest weakening in Q4 over Q3, and that's really the—you know, Trinidad was such a big factor in Q3, we had \$50 million revenue from Trinidad in Q3, and that project finished, at least the pipe coating on the project is finished. There will be a little bit more revenue, but the main activity is complete. We've got some other things coming in. We talked about Gumusut, we talked about Skarv, but, you know, net-net, there's probably some modest weakening on the top line. Margins, I don't have any specific reason to suggest significant movement one direction or the other.

ROGER SERIN: Thanks. I'll look for the transcript. Thanks very much, guys.

GARY LOVE: Okay.

OPERATOR: Mr. Buckley, there are no further questions at this time, please continue.

BILL BUCKLEY: Thank you. I would like to thank everyone for their participation and interest today and we look forward to talking with you next quarter. Thank you.

OPERATOR: Ladies and gentlemen, this concludes the conference call for today. Thank you for participating. Please disconnect your lines.

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